

Why Consider Outsourcing Your Medical Staff Services Department?

A highly functioning medical staff services department (MSSD) is critical in today's environment of increasing costs, tightening margins, and ever-stricter compliance requirements.

The Greeley Company is pleased to offer **CredenceSM**, an alternative for any hospital facing challenges in attaining the resources and expertise necessary to maintain a highly functioning MSSD.



What is Credence?

Credence is a customized MSSD outsourcing solution that typically includes:

- Credentialing and privileging design, management, and staffing
- Maintenance of the practitioner database
- Practitioner application management and verification
- Ongoing training and education of MSSD staff and medical staff leaders
- Quality and compliance management (credentialing and privileging)
- Administrative support for the medical staff organization
- Practitioner competency management (e.g., FPPE, OPPE, privileging)

“Because of concerns over the quality and reliability of our third party CVO, as well as difficulty maintaining a competent credentials department, we consulted The Greeley Company to evaluate our department for accuracy, efficiency, and processes. While we prepared a business plan to address their findings, Greeley proposed that we consider outsourcing the credentials service line. After careful consideration with our CFO and CEO, we determined that Greeley could provide a consistently superior product without costing us more. Our credentials and medical executive committees have been extremely satisfied with the results and give our administration praise for making that decision . . . and our CFO is very happy.

— **Dr. James C. Martin, CMO,**
CHRISTUS Santa Rosa Health
System, San Antonio, TX

Contact Us

Please call or email us to discuss The Greeley Company's **Credence** outsourcing solution or to help answer any questions you might have. In addition to MSSD outsourcing, we have a rich history of providing innovative consulting, education, interim staffing, and external peer review to healthcare organizations nationwide.



75 Sylvan St., Suite A-101
Danvers, MA 01923
info@greeley.com
www.greeley.com
888-749-3054

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